

Industrial Assembly & Maintenance Business

IAM Channel and Markets:

- ▶ Major industry focus is on Food & Beverage, Chemical Industry, General MRO Applications (Maintenance Repair O...)
- ▶ Our customers are served by either global Dow Corning organisation and / or local Dow Corning Distributors, Channel Partners and Representatives
- ▶ Our global Channel Network acts as extended Dow Corning Sales, Service, Logistic and Solution Partner

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IAM - Offerings

- ▶ Solution offerings e.g. plant audit, seminars & trainings, productivity & efficiency analysis, lubrication software, technical based knowledge sharing
- ▶ Complementary product and service offerings through our distribution network
- ▶ Testfield facilities with more than 50 different test methods
- ▶ Technology and Knowledge expertise
- ▶ Marketing activities, e.g. web, merchandising, literature
- ▶ Global Molykote brand and packaging http://creative.beyondinteractive.com/clients/molykote/molykote_v3.htm

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IAM – Molykote® from Dow Corning

Smart Lubrication™

- ▶ **EXPERTISE**
Experts in lubrication and in solving problems
- ▶ **TRUST**
Our customers rely on our products and our people
When it has to work, it has to be Molykote®
- ▶ **COMPLETE**
Full range of lubrication products, services, channel locations,
and global solutions
- ▶ **SMART**
Innovative heritage of Dow Corning and Molykote expertise
helps our customers work smarter

http://creative.beyondinteractive.com/clients/molykote/molykote_v3.htm

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IAM - Product Line Lubricants

Molykote High Performance Products



- ▶ Coatings
- ▶ Compounds
- ▶ Dispersions
- ▶ Food grade product line
- ▶ Greases
- ▶ Oils
- ▶ Pastes
- ▶ Solvents



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IAM - Product Line Sealants and Adhesives

- ▶ Acetoxy
- ▶ Alkoxy
- ▶ Hot melt
- ▶ Heat Cure
- ▶ Neutral
- ▶ Oxime
- ▶ Certified by UL, FDA, NSF, MIL



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IAM - Applications for Lubricants

- ▶ Bearings
- ▶ Chains
- ▶ Conveyors
- ▶ Electrical Motors
- ▶ Fans and Blowers
- ▶ Gears
- ▶ Mixers
- ▶ Seals
- ▶ Slides
- ▶ Valves



- ▶ Extruder
- ▶ Hinges
- ▶ O-Rings
- ▶ Power Switches
- ▶ Screws
- ▶ Switches
- ▶ Threaded connection

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IAM - Applications for Sealants

- ▶ Cables & Connectors
- ▶ Ceramic hobs
- ▶ Compressors
- ▶ Control Panels
- ▶ Electrical & Electronic Equipment
- ▶ Exterior Lighting
- ▶ Gearboxes
- ▶ Hinges
- ▶ Marine Cabins & Windows
- ▶ Steam iron
- ▶ Ovens



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